

# **Acesso Software Announces the Acquisition of LinkRight Tracker Technology**

## ***Expands Analysis and Forecasting Capabilities within FLEXnet Manager Suite for More Informed Purchasing Decisions, Support for Additional High-Value Applications***

Schaumburg, IL—October 22, 2008—[Acesso Software](#), a privately-held company of [Thoma Bravo](#), today announced that the company has acquired the Tracker™ product technology from LinkRight Software LLC, building on the forecasting and analysis capabilities within Acesso's FLEXnet Manager™ Suite to deliver a more comprehensive software usage profile for enterprise IT. Now Acesso can help businesses make more informed purchasing decisions on software resources, and avoid unnecessary spending. This addition also extends the range of complex technologies that FLEXnet Manager Suite can address, including CATIA.

FLEXnet Manager Suite with Tracker automates the process of analyzing software usage and denial trends against other key factors, and then recommends the right amount of software. Without this kind of automated platform, enterprise IT is forced to manually compile contract terms, costs, organization structure and usage data together—a costly process which lacks the context to make informed planning and purchasing decisions.

“With the current economic slowdown, ‘do more with less’ is a louder mantra for IT organizations than ever before,” said Mark Bishof, President and Chief Executive Officer for Acesso. “The first thing companies should review is software spending. Using technology like FLEXnet Manager Suite, companies can use existing software more efficiently through centralized management of usage, and stop spending on unnecessary new software and maintenance fees.”

The addition of Tracker to FLEXnet Manager Suite also provides enterprise IT organizations with direct insight into how individual business units are using software, such as by project team, geography, or time zone. With this level of information, underutilized products can be easily identified and then exchanged for other software, or reallocated within the organization.

FLEXnet Manager Suite is a flexible enterprise license optimization solution that enables businesses to centrally track and manage the software usage of multiple high-value applications including more than 8,000 applications embedded with FLEXnet licensing technology, as well as SAP® Business Suite. This addition extends the range of applications that FLEXnet Manager Suite can analyze and manage even further to include software that is protected with LUM licensing technology, such as the Product Lifecycle Management (PLM) solutions from Dassault Systemes/IBM. The most widely-utilized of these is CATIA (Computer Aided Three Dimensional Interactive Application). Thousands of companies worldwide, including those in aerospace, defense, electronics, and architecture use CATIA to develop virtual products more collaboratively and efficiently.

### **About Acesso Software**

Acesso Software provides solutions that power the business of software for multiple customer segments, including hardware and software producers, engineers and developers, helping them uncover revenue opportunities, streamline their infrastructure and reduce costs. The company's proven solutions, including the FLEXnet and InstallShield product lines, have been simplifying the business relationship between software and hardware producers and their enterprise and government customers for more than 20 years. Acesso maximizes the value of the software the world develops and uses. For more information, please go to: [www.acesso.com](http://www.acesso.com).

### **About Thoma Bravo, LLC**

Thoma Bravo is a leading private equity investment firm that has been providing equity and

strategic support to experienced management teams building growing companies for more than 27 years. The firm originated the concept of industry consolidation investing, which seeks to create value through the strategic use of acquisitions to accelerate business growth. Through a series of private equity funds, Thoma Bravo currently manages approximately \$2.5 billion of equity capital. In the software industry, Thoma Bravo has completed 38 acquisitions across 12 platform companies with total annual earnings in excess of \$500 million. For more information on Thoma Bravo, visit [www.thomabravo.com](http://www.thomabravo.com).

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